

November 10, 2021

To Whom It May Concern:

The Hard Rock Hotel has worked with ATEL Hospitality Communications since the hotel opened in San Diego in 2007. On this huge project, ATEL consulted with us on the telecom, data & systems needs.

We are quite pleased with ATEL's overall high level of services.

Our dedicated Account Manager- Dave Sugino has provided us excellent support and follow-up in addressing all our telecommunications, network and carrier needs over the years.

I would recommend ATEL's services and consulting for any Hotel or Management company who will appreciate on-going support in these important areas of operations.

If you have any questions, please contact me anytime.

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