



August 22, 2012

To Whom It May Concern,

Evolution Hospitality has worked with ATEL Hospitality Communications since 2006. Our first project together was opening the **Hard Rock Hotel** in San Diego in 2007. On this huge project, ATEL consulted with us on the Telecom/Voice, Internet and Systems needs.

We are quite pleased with ATEL's overall high level of services.

Our dedicated Account Manager- Dave Sugino has provided us with excellent support & follow-up in addressing all our Telecommunications & Network & Carrier needs over the years.

ATEL has also provided us with a free annual Audit & Analysis for our Voice & Internet Services at our properties, they had identified existing services with higher costs that were not needed & eliminated.

ATEL's solutions & recommendations have reduced our overall operating Telecommunications costs.

I would recommend ATEL's services and consulting for any Hotel or Management Company who will appreciate on-going support and follow up for these important areas of operations.

Please contact me if you have any further questions on ATEL's services.

Regards,

Gerard Forster
Vice President of IT
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